

# The Florida Educational Negotiators



## Board of Directors Meeting Minutes

**Meeting Date:** *Thursday, January 25, 2018*

**Meeting Location:** *Courtyard by Marriott Orlando Airport  
7155 N. Frontage Road  
Orlando, FL 32812*

### Meeting Participants

Bill Graham	Executive Director	Florida Educational Negotiators	<input checked="" type="checkbox"/>
Elizabeth Kuhn	President	Pasco County	<input checked="" type="checkbox"/>
John Boyd	President-Elect	Osceola County	<input checked="" type="checkbox"/>
Brennan Asplen	Past President	St. Johns County	<input type="checkbox"/>
Cathy Weber	Secretary	St. Johns County	<input checked="" type="checkbox"/>
Brent Brummet	Area I Director	Escambia County	<input checked="" type="checkbox"/>
Karen Peddie	Area II Director	Franklin County	<input checked="" type="checkbox"/>
Deborah Decubellis	Area III Director	Putnam County	<input type="checkbox"/>
Heather Martin	Area IV Director	Hernando County	<input checked="" type="checkbox"/>
Mark West	Area V Director	Hillsborough County	<input checked="" type="checkbox"/>
Gloria Arazoza	Area VI Director	Miami-Dade County	<input type="checkbox"/>

#### I. Call to Order

- Betsy Kuhn called the meeting to order at 6:01PM.
- A quorum of members was determined present.

#### II. Approval of Minutes of December 4, 2017 Board Meeting

- Brent Brummet moved to approve the minutes for the prior meeting on December 4, 2017.
- Karen Peddie seconded the motion.
- The members present voted unanimously to approve the motion.

### **III. Financial Reports**

#### **A. December 2017 FEN Statement of First Commerce Credit Union Statement**

- The account balance is \$92,791.23.
- Interest earned for 2017 was \$714.99 of which \$500.00 was donated to the FASA Foundation's hurricane relief.
- There is an expectation that interest rates from the federal reserves will increase in the future.

#### **B. End of Second Quarter of Fiscal Year 2017-2018**

- The budget is a bit ahead.
- Actual revenues have exceeded that which was budgeted by \$323.73 which brings the actual net income \$111.33 over the projection.
- The balance sheet is looking good.

#### **C. Pro Forma Budget for the 38<sup>th</sup> Annual FEN Conference**

- A rough draft of the pro forma budget was reviewed by the board members.
- The budget is on the conservative side due to the drop in attendance last year. The budget will continue to be reviewed as we get a better idea of attendance for this year.

### **IV. 38th Annual FEN Conference – Program Content**

- Suggestions were made regarding the “gifts” for attendees.
  - Ideas included: Car chargers, Wrapping chargers, and Slip covers for laptops or Ipads.
  - Brent Brummet offered to speak to Kelly Krostag regarding vendors she has used for past conferences and request that she reach out to these vendors for pricing.
- Bill Graham, Executive Director, will stay at the Doubletree in advance of the conference to evaluate the experience as well as to obtain additional pricing and information on conference items (ie. Food, drinks, room rentals, etc).
- The board agreed on the recommendation of Rick Goodman as the keynote speaker at the conference. Rick Goodman is a motivational speaker who presents around the country on topics such as leadership, engagement and productivity.

### **V. General Membership Meeting Agenda for Friday, January 26, 2018**

- The Agenda was reviewed by the board. Beazley is the sponsor for the meeting's breakfast.

### **VI. Director's Comments**

- Bill Graham, Executive Director, informed the board that Ron Pilgrim, Orange County, passed away. There was a motion by Mark West for FEN to contribute \$100 to the American Cancer Society in Mr. Pilgrim's memory. Motion was seconded by John Boyd. The vote was unanimous.
- Bill Graham announced that Gloria Arazoza has resigned as a member of the board due to a change in positions. The FEN bylaws state that the board may vote in a temporary

member to serve until the annual conference at which time a vote for all board members will take place.

- Mark West nominated Dawn Baglos, Miami-Dade, as the temporary member. John Boyd seconded the nomination. The vote was unanimous.

## **VII. Adjournment**

- Betsy Kuhn, President, adjourned the meeting at 7:17pm.